



**MNEMONICA**  
Mastering Security Delivering Protection

Founded by Vihren Slavchev and Pavel Yosifov in 2009, Mnemonica partners with some of the world's leading IT companies. Relying on its great local market expertise, as well as a team of professionals, Mnemonica delivers the right solutions to cover your needs.



*Vihren Slavchev is the CEO of Mnemonica.*

*He has over 15 years of IT and Management experience, gathered in the software development, real estate and the financial sectors.*

*From 2009 until now partnering with a great team of professionals, Vihren keeps on growing one of the most dynamic and successful Bulgarian IT companies.*

*He graduated from Varna Technical University, majoring "Automation and Management Systems".*

## TEAM

- ☞ Highly qualified and experienced professionals
- ☞ 200+ team members' certificates in data security, mobile devices management, virtualization, regulatory frameworks and compatibility (ISO 27001:2013), server platforms, disk systems, network certification and more
- ☞ More than 15% of the time at work is dedicated to internal trainings
- ☞ 20+ external trainings annually

## MAIN ACTIVITIES & EXPERTISE

- ☞ Information security and regulatory compatibility
- ☞ Cloud technologies and virtualization
- ☞ Data management and storage
- ☞ Managed services and IT outsourcing

# COMPANY

## Portfolio



Information security  
and regulatory compatibility

12%



Data management  
and storage

76%



Cloud technologies  
and virtualization

4%



Managed services  
and IT outsourcing

8%

**200+** satisfied customers

**1000+**

successful projects  
from 2009 to 2018

**44 million**  
BGN turnover  
from 2009 to 2018

**10+** data storage innovations  
per year

**5+** data security innovations  
per year

## Key Facts

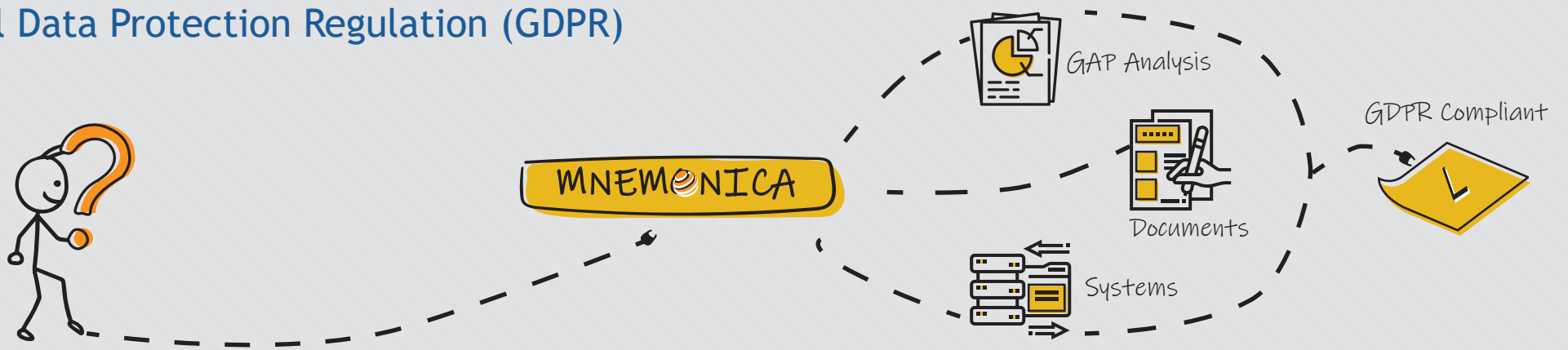
Steady growth since the beginning  
Climbing the Top 100 Technology Companies in Bulgaria ranking  
Internationally acknowledged  
Positively influencing the work of over 100,000 employees  
from many different organizations

## Customers

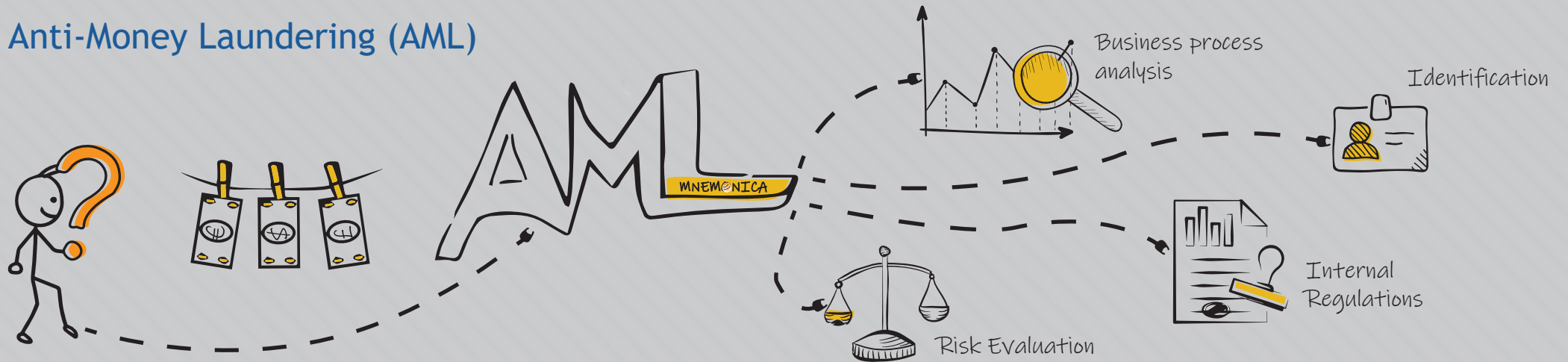
Telecommunication  
companies

The 10 largest  
financial institutions

# General Data Protection Regulation (GDPR)

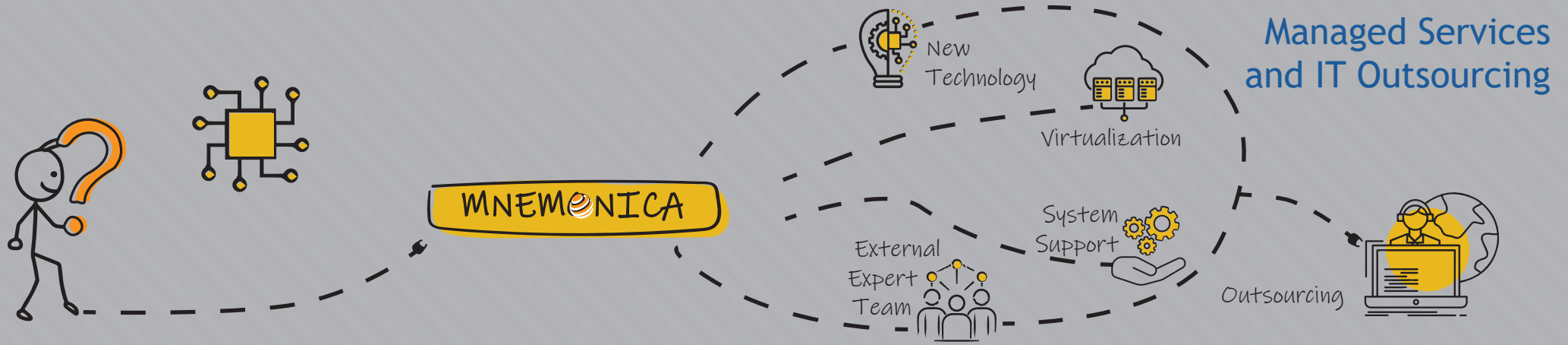
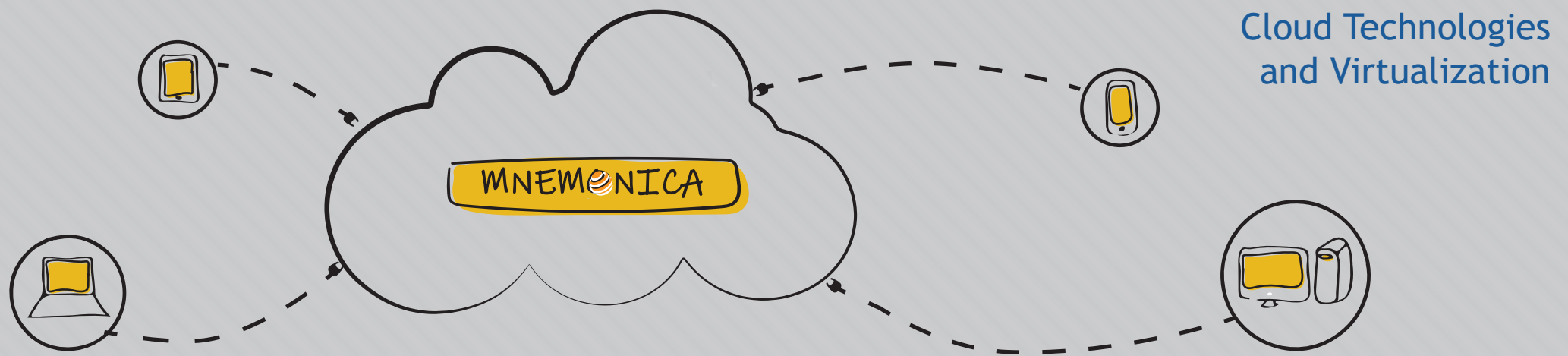
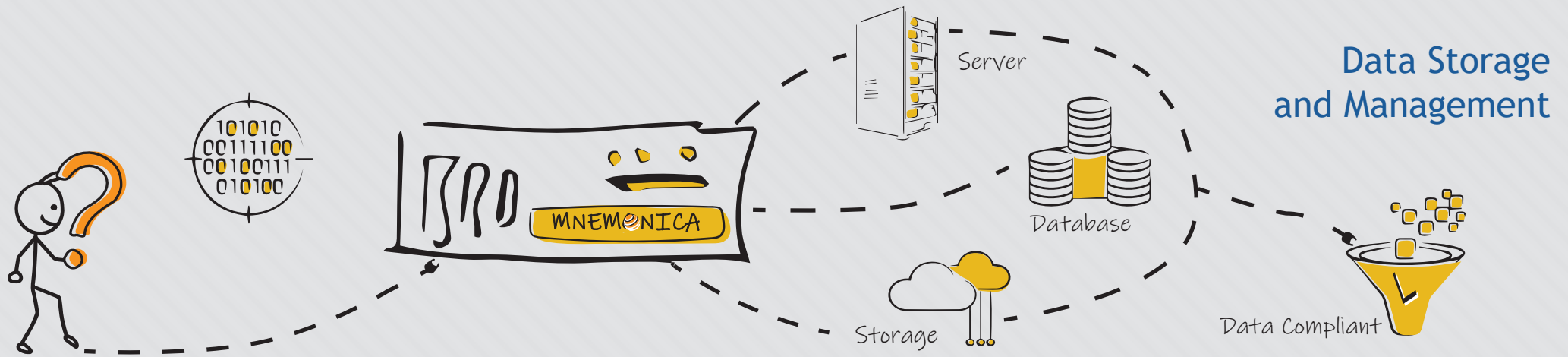


# Anti-Money Laundering (AML)

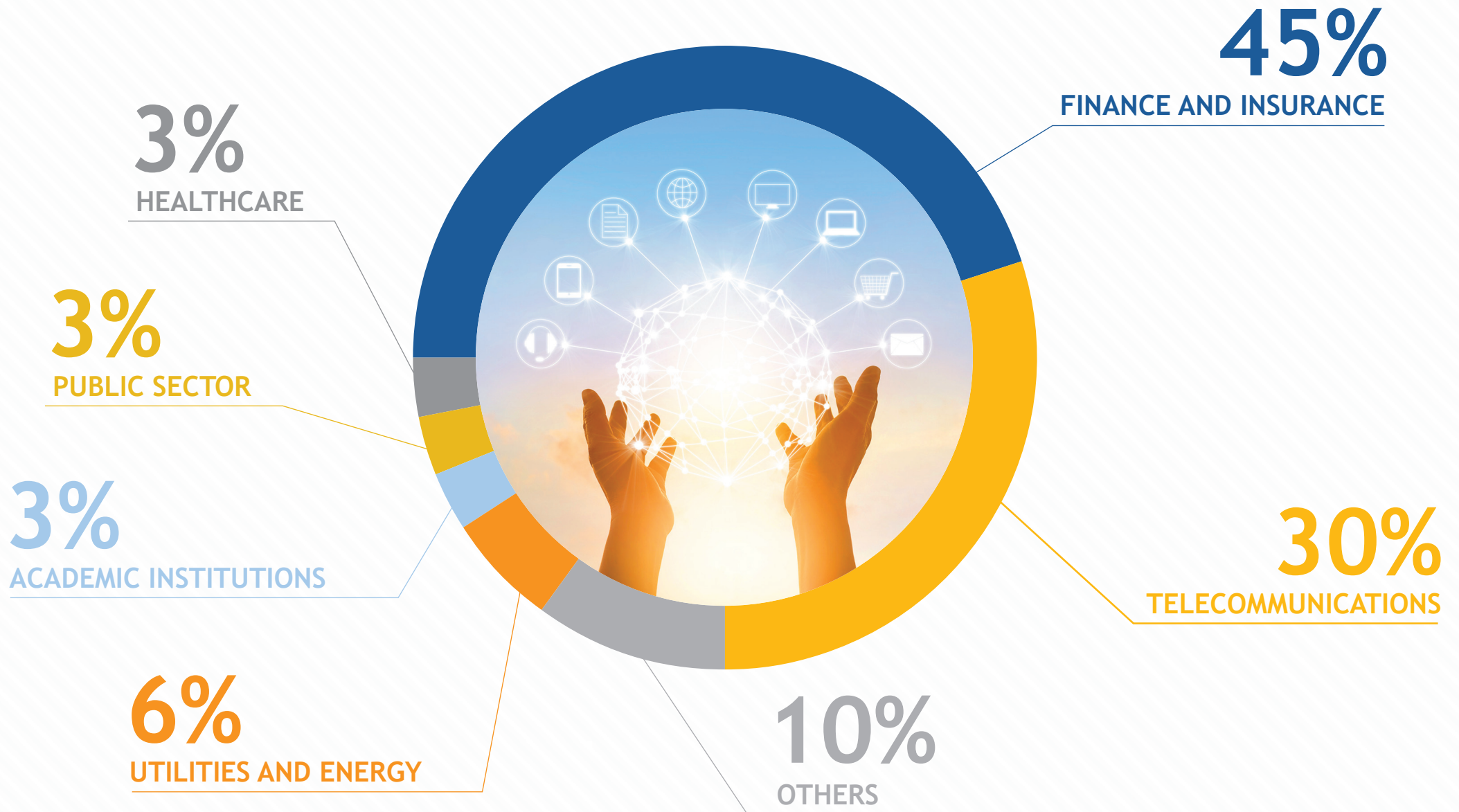


# Information Security and Regulatory Compatibility





# INDUSTRIES AND CUSTOMERS



# Finance and Insurance

Finance and Insurance services organizations consider different levels of access to information, as well as information security, extremely important. Having secure data backup, as well as constant access to flawlessly running software is crucial, too.

**500+**  
PROJECTS



**40**  
CUSTOMERS



**20+**  
TECHNOLOGY  
SOLUTIONS IN USE



POSITIVE INFLUENCE OVER  
MORE THAN

**50%**

OF THE SERVICES PROVIDED  
BY THE ORGANIZATIONS



SAVING  
TIME AND MONEY



# Telecommunications

Telecommunications companies work with large number of users and accumulate huge data flow and that could be challenging. Providing ever-running services, infrastructure virtualization, secure data storage, as well as reliable monitoring systems, and centralized analysis and management of the existing organization's network are just some of the segments where Mnemonica delivers its services.

**150+**  
PROJECTS



**4**  
CUSTOMERS



**50+**  
TECHNOLOGY  
SOLUTIONS IN USE

POSITIVE INFLUENCE OVER  
MORE THAN

**60%**

OF THE SERVICES PROVIDED  
BY THE ORGANIZATIONS



SAVING  
TIME AND MONEY



# Utilities and Energy

The companies occupying the segment represent a great percent of the Cloud technology users, as well as those in need of remote services. They realize the need to focus on their main business and prefer using the right resources at the right price.

200+

PROJECTS



38

CUSTOMERS



10+

TECHNOLOGY SOLUTIONS IN USE



POSITIVE INFLUENCE OVER MORE THAN

60%

OF THE SERVICES PROVIDED BY THE ORGANIZATIONS



SAVING TIME AND MONEY



# Academic Institutions

The organizations in this vertical market educate and form professionals who develop the country's economy. This is the reason why all used systems and resources need to be reliably implemented and protected. They use the latest innovations in education.

15+

PROJECTS



4

CUSTOMERS



5+

TECHNOLOGY SOLUTIONS IN USE

POSITIVE INFLUENCE OVER MORE THAN

10%

OF THE SERVICES PROVIDED BY THE ORGANIZATIONS



SAVING TIME AND MONEY



## Public Sector

Data storage, management and protection are part of both the private and public sectors' processes. Technology development makes them even more challenging and finding a reliable IT provider is sometimes crucial.

**10+**  
PROJECTS



**4**  
CUSTOMERS



**4+**  
TECHNOLOGY  
SOLUTIONS IN USE



POSITIVE INFLUENCE OVER  
MORE THAN

**5%**

OF THE SERVICES PROVIDED  
BY THE ORGANIZATIONS



SAVING  
TIME AND MONEY



## Healthcare

Mnemonica provides comprehensive IT solutions for the healthcare sector. Most of them are related to cyber security and protecting sensitive data under the EU GDPR.

**20+**  
PROJECTS



**3**  
CUSTOMERS



**5+**  
TECHNOLOGY  
SOLUTIONS IN USE

POSITIVE INFLUENCE OVER  
MORE THAN

**5%**

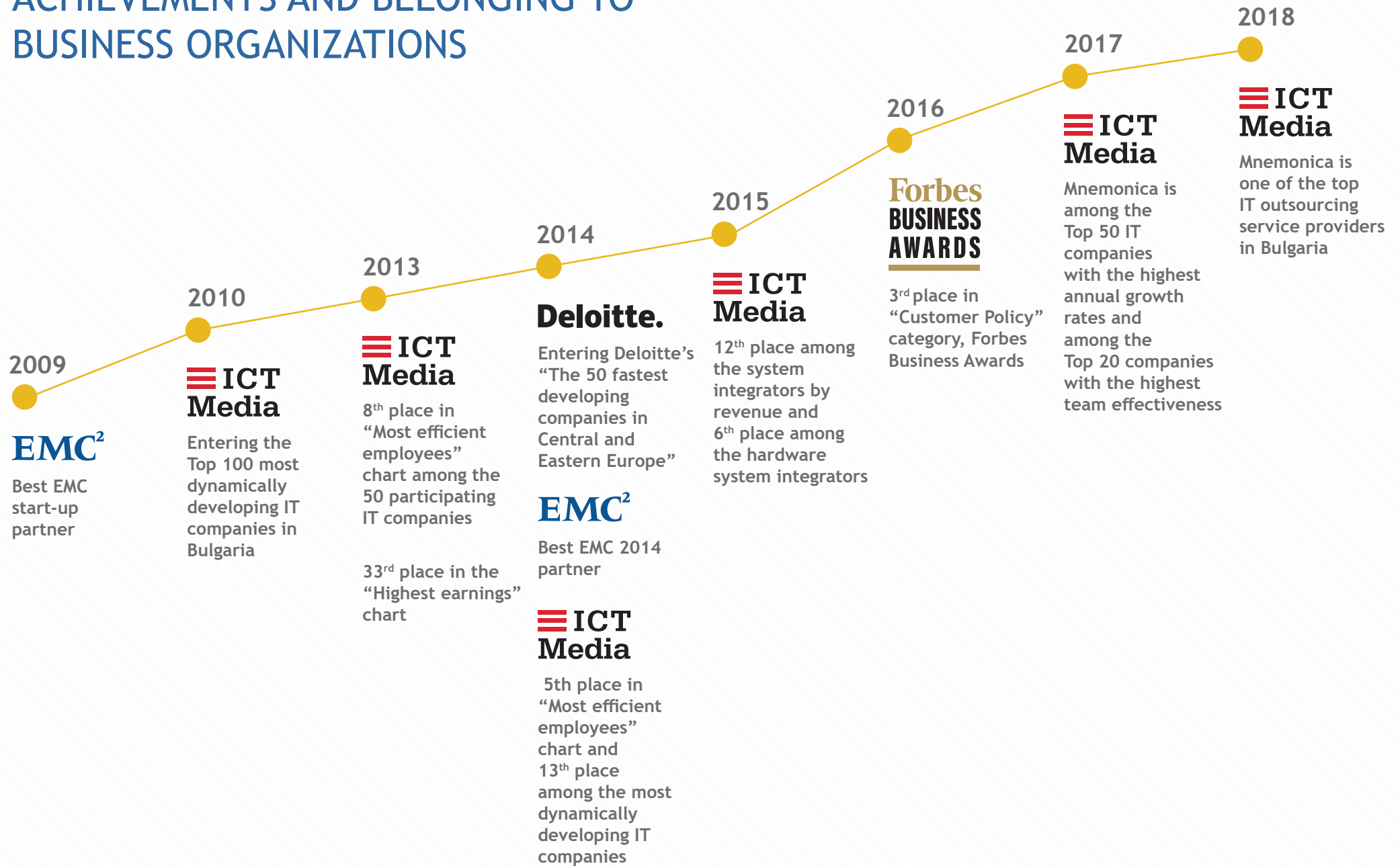
OF THE SERVICES PROVIDED  
BY THE ORGANIZATIONS



SAVING  
TIME AND MONEY



# ACHIEVEMENTS AND BELONGING TO BUSINESS ORGANIZATIONS



# PARTNERS



Mnemonic is a member of the Bulgarian Association of Information Technologies (BAIT), the American Chamber of Commerce in Bulgaria (AmCham), the International Association of Privacy Professionals (IAPP) and one of the founders of the Digital Health and Innovation Cluster Bulgaria (DHI Cluster)

